

REACH



INDIA  
Self-Help Solutions



# Annual Report of Reach India Trust 2016-17

Nurturing Health, Hope and Dignity



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## Message from the Chairperson

Reach India Trust has been able to achieve some strategic and important milestones in the financial year 2016-17. The enthusiastic leadership of our young and dynamic Chief Manager,



the never say die attitude of all the team members of Reach India Trust along with grounded strategic planning have enabled us to bring forward young married women, adolescent girls as well as urban youth to act as agents of change in society by arming them with impactful knowledge and skills.

Twelve years down the line since its inception, Reach India Trust has been able to develop itself into a specialized organisation----not only providing training support at the community level but also implementing specialized projects to support development programmes run by different state governments. Reach also attempts to build capacities of local CSOs across the thematic areas of SHG development, financial management, public health, water sanitation and hygiene (WASH) and livelihoods. Reach complies fully with the standard sectoral norms and relevant statutory regulations. It stringently adheres to the code of financial systems and follows an organizationally rigorous management system.

An additional feather in the cap was added when the organisation did Gram Varta----a project to provide health and sanitation education to women SHG members through WDC promoted federation staff.

Strategic partnerships and support from different organisations including Hands to Heart International, Healthy World Foundation and national donors including NABARD, the National Foundation For India, the North East Livelihoods Promotion Society and Women's Development Corporation, -Bihar have helped us in promoting our vision of reaching out to the last mile. Corporate Foundations like Tech Mahindra Foundation believed in our organisational abilities and supported us to establish and run two youth skilling centres in Kolkata that catered to the unemployed youth of the Kolkata Municipal Corporation and the Greater Kolkata Metropolitan areas. These skill training centres have successfully linked youth with Companies and reputed brands including Titan, Westside, Pantaloons, Wow Momo, Paris Bakery, Godrej,



Shoppers Stop, Spencers', Eureka Forbes etc. who have, in turn, certified our efforts and absorbed the trained graduates in their outlets at entry or middle level positions. It is also a matter of satisfaction that Reach India Trust was able to comply with the new IT regulations and FCRA norms and extended its FCRA certification.

Looking ahead, Reach plans to align itself with the growing societal need of creating more skilled and semi-skilled workforces across different service sectors. The organisation will also implement scalable pilots in urban locations, targeting unemployed second and third generation learners so to enable them to link up with gainful employment opportunities. Reach has plans to use different informative, interactive and digital platforms to boost this initiative and equip the targeted beneficiaries with a skill set that make them employable and capable of sustaining viable livelihoods.

Before concluding, I would like to thank all the contributors, co-trustees and the team members for their commitment, support and energy that enabled us as a team to implement meaningful development initiatives aligned to our mission and to build futures of health, hope and dignity for the underprivileged communities. I am also thankful to the donors and team of Reach India who trusted in our vision and made serious efforts to provide positive impact in our efforts to reach out to the poor and vulnerable communities.

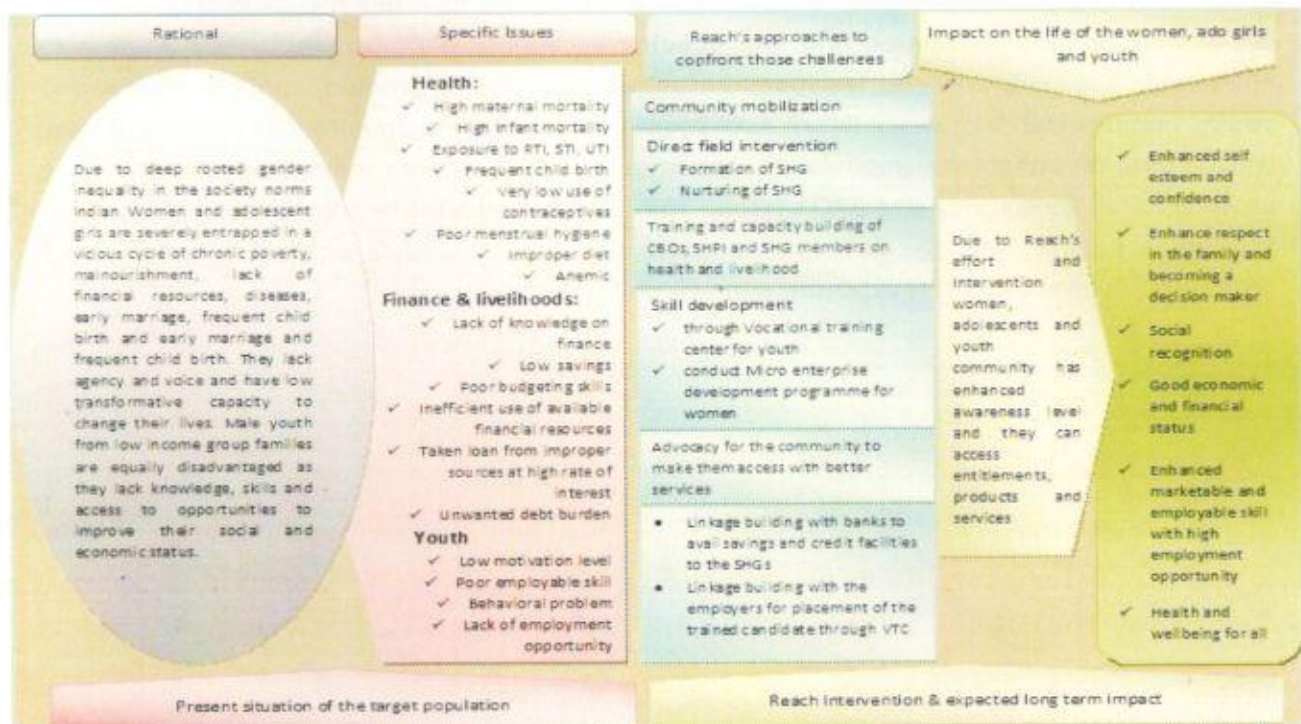
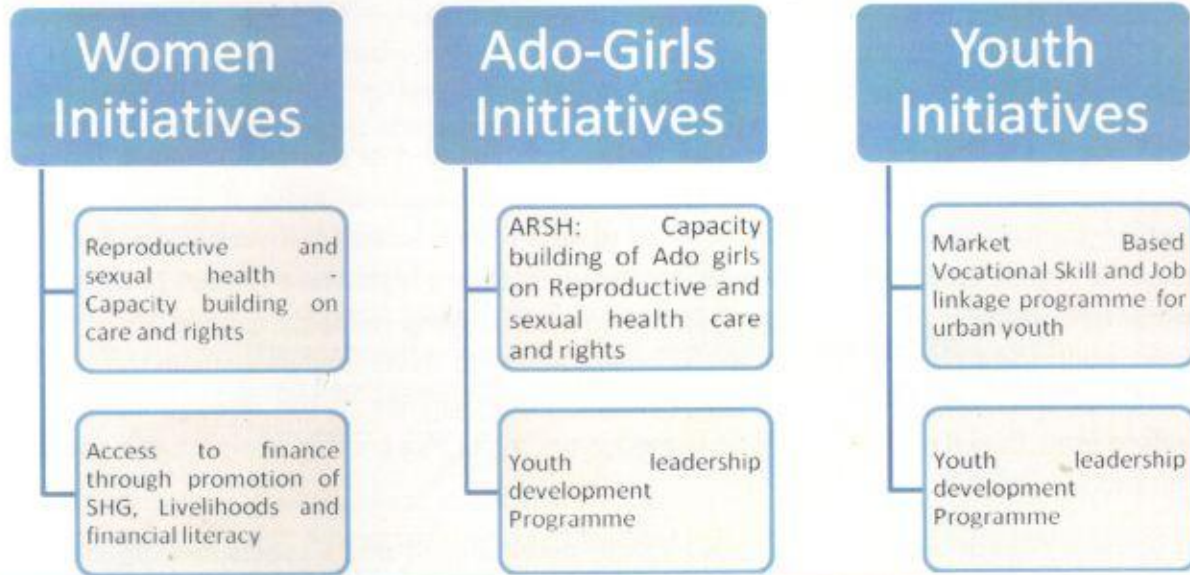
**Mrs. Aditi Mehta (IAS) Retd.**  
**Chairperson**



## *Overview:*

Evolved out of a foreign origin as a project, Reach India initiated its journey in India in the year 2006. The organization has put its foot prints in different parts of India. It was one of the pioneering institutions in India that established its landmark in social franchisee in development sector. The organization has developed a detail understanding regarding the need of the Indian development sector and plans to develop need based training modules for the SHGs, SHPIs, Women, Adolescent girls etc. Although the organization has developed its niche in the training domain, but with the change of time it has also brings change in the dimension of work. Therefore from the identity of a training organization, it has also creates a remarkable entity in the project implementation.

Over the years Reach India Trust has been able to develop itself into a specialised organisation largely providing training support at the community level as Reach India started its journey as a training and capacity building organisation. Reach's core expertise reside in population health subjects including reproductive sexual health, rights, maternal and child health, nutrition, gender education, sanitation and WASH. The core is linked to other thematic areas such as livelihoods, financial education and skill building/vocational skills, as we foresee, to impart knowledge, life skills and also facilitates linkages for the young women, adolescent girls and youth. For the last four years Reach has been successfully implementing skill development programme, for enhancing employment opportunities of urban poor youth from Kolkata in the growing Retail, Hospitality and BPO sectors. The three month course covers required hours of training in English language and communications, computer and IT enabled services, retail sector with relevant industry exposure and soft skill training.





## Programmes and Projects during 2016-17

Name of the projects	Broad category	Details of the project (Doner / type of
1.0. Strengthening capacity, networking and facilitating sustainability	Institutional Health Intervention including health education	Donor: Star Foundation, UK Type of Grant: Institutional Grant Focus Area: Bihar, Jharkhand, West Bengal
2.0. Early childhood Development & Education program on Murshidabad, West Bengal: Health Education	Health Intervention including health education	Donor: Hands to Heart International through Thrive networks Type of Grant: Project Grant Focus Area: Murshidabad
3.0. Reaching the unreached with health services in Jamtara	Health intervention including health education	Donor: Healthy World Foundation Type of grant: Project Grant Focus area: Jamtara
4.0. Gram Varta: A project to provide health, nutrition and sanitation education to women SHG members through WDC promoted federation staff: Health Education	Health Intervention including health education	Donor: Women Development Corporation, Bihar Type of Grant: Project Grant Focus: Bihar
5.0. Skill development training through Smart Centre	Livelihood and youth intervention	Donor: Tech Mahindra Foundation Type of Grant: Project Grant Focus Area: Kolkata
6.0. Systematic Approach for Youth development and engagement on Social Issues	Youth initiatives	Donor: National foundation for India Type of grant: Project Grant Focus Area: Kolkata
7.0. Inculcating better Management approach in the North East Rural Livelihood Project	Financial awareness and literacy	Donor: NELPS Type of grant: Project Grant Focus area: Sikkim, Nagaland, Mizoram and Tripura

## *Health Intervention including health education during the year 2016-17*

In the year 2006,

### **1. Strengthening Institutional capacity, networking and facilitating organizational sustainability:**

In the year 2014, Reach India Trust was awarded as runners up for its excellence in developing and delivering health training modules. The award supported the organization to revitalize focuses on fund raising, strategic planning, implementation, training, establishing monitoring and evaluation and research related work. Networking and strategic alliance building with national and international agencies have been the primary objectives. Consolidating and streamlining projects and development programmes, including direct action projects in west bengal, bihar and jharkhand; nurturing existing and partnership selected local organizations, NGOs, CBOs were achieved through this grant.

Reach also emphasized on the need to strengthen the capacity of the organization, and it focuses on the strengthening compliance like IT, FCRA, other associated registration like PF, ESI etc. Realizing the need of the organization, the grant has been utilised in the developing the capacity of the team members on Grassroot comics for upcoming opportunities in behavioural change communication.





## **2. Early childhood Development & Education programme on Murshidabad, West Bengal: Health Education**

Murshidabad is a district of West Bengal, in eastern India that had a population of 7,103,807 of which male and female were 3,627,564 and 3,476,243 respectively. As per 2011 census, male and female literacy were 69.95 and 63.09 respectively. Sex Ratio of Murshidabad stood at 958 per 1000 males. Most girls are married off at a tender age of 14 to 16, much before they attain the legal age of marriage (18 years); bear and undergo multiple child birth, and suffer from lifelong cycle of poor health, low literacy, poverty, diseases and drudgery. Statistics reveal that 9 out of 10 women are engaged in bidi binding job in Murshidabad. Murshidabad is a bordered district to Bangladesh and this is the reason of its vulnerability. All these issues make a vulnerable situation for the child to develop properly. This is the utmost necessary to identify the developmental lags in any child, so that proper treatments and therapies can be applied to ensure fast and prompt development. A supplementary education system may be helpful to address the problems at early stage by educating the mother and caregivers. The module emphasized on pertinent issues such as brain development process, signs, language, and cognitive development aspects.

As per the Plan of action proposed in the concept note, a designated team of trainers from Reach



India, Head office has visited the place field and conducted FTA. During the FTA, the animators were asked to conduct the cascading process. A structured format for documenting FTA has been designed. At the time of FTA, the resource person use to follow a checklist to cross verify the quality, method and other parameters, and at the end of the session they use to give feedback to the animators about the mistakes and points for corrections. During the 8 months of cascading process, animators have cascaded the training module among 830 SHG mothers and care givers and 1338 Non SHG mothers and care givers and in total we have cascaded the training module among 2168 SHG and Non SHG mothers and care givers.



### ***3. Reaching the unreached with health services in Jamtara:***

From the year 2013-14 Reach India partnering with Healthy World Foundation is implementing a health project in Jamtara. Till 2015-16 the focus was on the health skill development of the tribal women on different aspect of health. Few field reviews have been done and it has been observed that there is a demand on the service delivery part from the community. At the end of the 2<sup>nd</sup> phase of the project, based on the need assessment it has been decided to scale up the project for providing health check up support through a qualified doctors.

During the years we have done a small assessment and the facts that revealed such as

- Villagers are frequently visiting the Quak or non qualified doctors for treatment.
- The cost of treatment is high, that also includes man day loss at work place.
- Health expenditure of the family are so high that they are taking loan from SHGs or from relatives and for bigger amount need to sale their belongings.
- Every month their savings were expended for this particular issue. Hence at the end of the year no savings left in their hands.



#### **4. Gram Varta: A project to provide health, nutrition and sanitation education to women SHG members through WDC promoted federation staff: Health Education**



Reach India is partnering with Women Development Corporation (WDC) of Bihar as a Technical Support Agency to provide support on capacity-building, documentation and empowering Self-Help Groups. WDC was created in 1991 and acts as a state nodal agency for women's empowerment and social mobilization. It has so far nurtured nearly 35,000 SHGs having a membership of more than 400,000 women. It links the SHGs to banks, supports

marketing and production activities, promotes female literacy, and promotes federations as a financial intermediary for the SHGs. The focus is on institution-building, micro-finance and livelihoods as a means of empowering women.

Under this project, Reach India has imparted training to 30 numbers of Master Trainers at the state-level. These Master Trainers impart this training to Block Coordinators, Facilitators and Supervisors of the WDC federation and assist them at the village-level, which, through hand-holding support allows for proper cascading of the Gram Varta meetings up to the grass root level.

Approximately 960 facilitators have been trained, who in turn have conducted meetings with approximately to 400,000 community members. The programme aims to get the community together, to enable them to be self-dependent, to make them aware and empower them to demand services from government.

At the end of the project an impact assessment has been done by a and in the report and its recommendations says that Results from the analysis show that there are much differences in the knowledge and practice-level indicators between GV participants and non-participants. Therefore, it is suggested to scale up GV intervention so that more people can be benefited through it. Though it was instructed, in GV meetings, to involve the AWWs, they were found to have been involved in those meetings in very few places. The reason behind this, as stated by AWWs, was that there was no written instruction from their higher authority to be involved in the GV PLA meeting. Therefore it is suggested that a convergence should be done at every level for the betterment of the community. One of the important factors that has contributed most towards the success of the cascading of Gram Varta meeting at the community-level is the Field Level Technical Assistance (FTA) extended by the Reach India training consultants. Many of the facilitators at ground root level admitted that they have been benefited by the supportive supervision by Reach India consultants. Such supportive supervision should be continued to improve the quality of PLA cascading





## Few case studies

### *A move against Malnutrition*

Name- Bina Devi

Husband's name- Monu Ram

Village- Musahar Tola

Block- Jahanabad Sadar

District- Jahanabad

Bina Devi is 26 years old lady residing in Musahar Tola village of block Jahanabad Sadar. She is illiterate but her husband is 8<sup>th</sup> pass and earns his livelihood by working as labor and somehow manages to run a family of seven members. They have three children, eldest one is four years old, second one is three years old and youngest one is one year old.



She is not regular participant of Gram Varta meeting but once she attended Meeting no 10 running in her area and acquired knowledge on providing complementary diet to babies after 6 months and its significant in role in keeping the child away from the trap of malnutrition. Most influential was the way to prepare the diet from food items available at local level. Driven by the availed knowledge, she started giving complementary diet to the third baby and consequently, the child is healthier than other two children.

### *A positive step against open Defecation*

Name- Ranju Devi

Husband's name- Rajnath Choudhary

Village- Musahar Tola

Block- Jahanabad Sadar

District- Jahanabad

Ranju Devi, wife of Rajnath Choudhary hails from Jahanabad Sadar. Her husband is a green grocer and the only earning member of family. They have two children and financial condition is not very appreciable as they have to look after needs of 6 members with only this source of income.



Earlier her family members used to defecate in open without knowing its ill-effect on surroundings. Once Ranju Devi attended meeting no. 16 steering towards CLTS and underwent the whole procedure. Pertaining knowledge accrued up to the level that she decided to construct toilet at her home. She discussed the issue with her family members and initiated construction of toilet by investing her own money.



## ***Youth initiative during the year 2016-17***

### ***5. Systematic Approach for Youth development and engagement on Social Issues***

NFI supported Reach India to leverage its ongoing skills development programme for enhancing employability of youth from poor households to leverage a holistic strategy to ensure that the youth are mainstreamed to play a central role in the overall development process. The initiative aimed to build their knowledge and life-skills through youth and community mobilization through creative use of communication tools like use of theatre, comics' art, and open dialogues with peers, parents and external stakeholders from government agencies, municipal bodies, NGOs, corporate, teachers, trainers and others in select strategic locations. The efforts were afoot to promote their voluntarism and leadership through complementary initiatives. The partnership with NFI enabled us to bring a more systematic approach in this direction and to clarify and fine-tune the objectives of our initiative. The overall objectives of the project are to develop a strategy that can lay a clear roadmap to develop a plan to work with the youth with a holistic approach and bring other stakeholders by creating their buy in.

With the involvement of our vocational training centre staff, especially the community mobilization team, our trainees from the centers in developing the geographic area based. Reach started its regular community contact programme for identification and interactions especially with the youth in the age group of 15 to 24 mostly in different slum areas. With the help of identified youth, we came across Jagriti Sangha, an active local youth club who after a few round of discussions happily agreed to share their resources including their office and meeting space, which is quite spacious and this is where we organized our first workshop with youth for their capacity building on action research and leadership development. We also interacted with the family members of the youth and other senior members of the community, who appreciated the initiative and assured their cooperation. During the interaction process with the Youth and the other community members, Reach has developed the understanding that although the community is situated in a prominent location of the city, still they are trapped in some problems such as:

- X Scarcity of basic amenities like water supply, sanitation, education and health.
- X Poverty due to lack of steady income as most of the people are working in the informal sector,
- X Early drop outs from the education system after the middle level and
- X Socially, culturally and legally unacceptable activities in the area like eve teasing, alcoholism, domestic violence, early marriage, rampant desertion of women by their partners and husbands etc.
- X Depression among the youth is very common and the pressure to earn quick bucks through legal or illegal means leads to unhealthy life-style including smoking, alcoholism, drug abuse and sometimes legal problems.

Activities conducted during the year 2016-17:



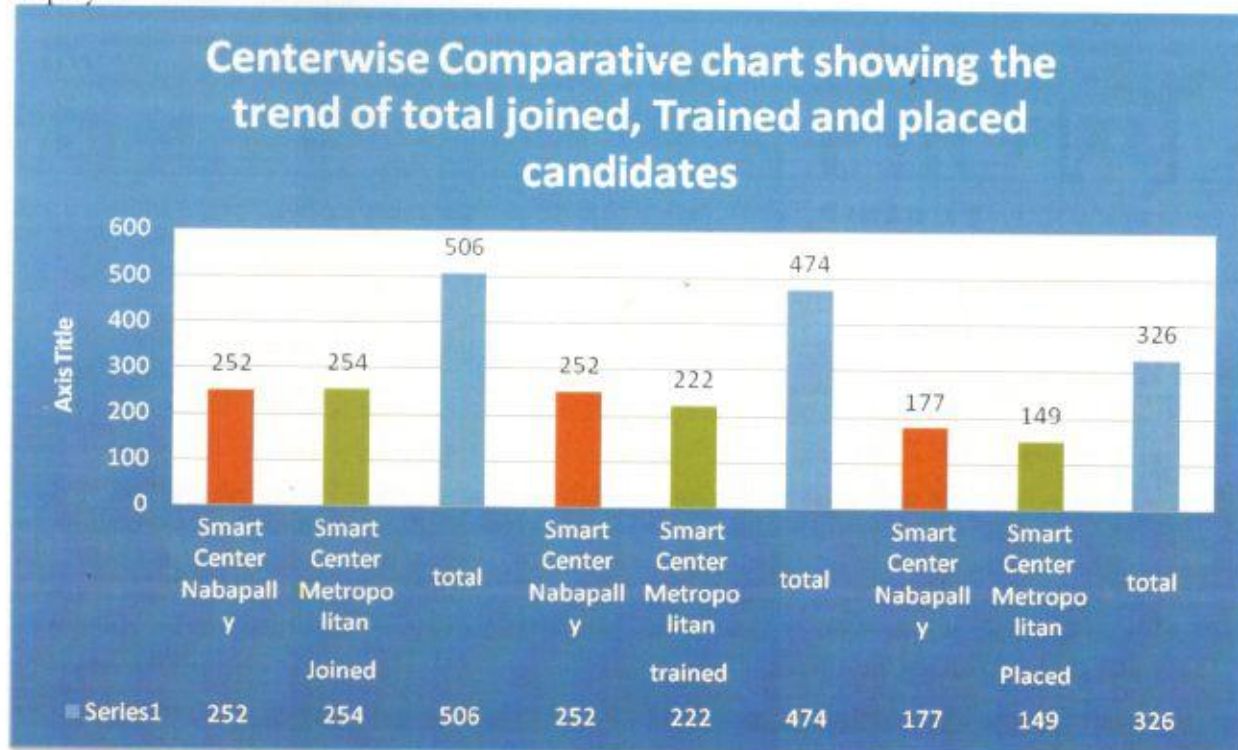


## Livelihood Intervention of Reach during the Financial year 2016-17

### 6. Skill development training through Smart Centre

India as a country has undergone through significant transformation over the past few decades given the economic, cultural and political milieu. Even in areas of skilling it is evident that India is a labour surplus economy and with huge working age group population have not been able to cater the needs of unemployed youth across its rural and urban areas. Only 2-3% of such population has received formal skills training.

Reach India started two skill centres for providing job linked skills education to youth from low income families of urban slums and adjacent areas in Kolkata. Reach is also constantly dealing and communicating with more than 60 reputed employers across sub sectors like hospitality, retail, sales, marketing, FMCG. In the current batches, Reach is able to place 80% youth with suitable entry or next level jobs, who are earning monthly salaries in the range of Rs. 6,000/- to 8,000/-. Reach also conducts life skills workshops on gender issues, health and hygiene and for building understanding of youth on issues around them. Reach is actively exploring how it can contribute more holistically to youth development and active youth citizenship. During the year 2016-17, we have trained 474 candidates and out of those 326 candidates i.e. 69% candidates were placed with different employers.





**Some successful case studies from Skill development initiatives of Reach India Trust during the year 2016-17**

**CASE STUDY OF AKASH HELA**



sky full of dreams.

Akash Hela a student of batch 38 belonged from a lower middle class family. He was an intelligent and enthusiastic student throughout the session. He got a job at the Lifestyle store at Quest Mall as a sales executive. His salary was 7000/- .

He used to save money by taking a walk down his workplace from his house. He once said that "my father was under debt after my sister's marriage. I don't want my father to take money from others. I will save money for my younger sister."

After a few months he started earning an amount of 13 thousand to 14 thousand with incentive. Nearly after a year he saved one lakh rupees with his earnings and hard work. Today he sets an example being a SMART student he works he saves and also completing his studies for his studies betterment.

He said that Smart has given him the wings to fly on his



Rupa Mistry a student of Smart Centre is a only earning member in her family. Her father was not used to work when she joined the smart centre. Even it was so difficult for her to manage the bus fare to come to the Center for attending classes. She was the elder among her 3 siblings. She was very confident and modest person through out the session. She has completed the course with confidence. She show enthusiasm in participating in different events at the centre level.

She was sent for interview at the PVR Cinemas and got selected at the very first go. Her salary is 10400/- She is working there for over a year. And she is also very happy doing this job. As she expressed that to get Rs. 10400/- was dream for her. She is committed toward her work, and contributing toward her family growth. Her dream is to groom her younger siblings so that they can contribute toward their family.





### CASE STUDY OF SHAHEEN PARVEEN

Aspirations are brighter than the sun for Shaheen Parveen, who is 22 years and a B.A graduate. Her father is a retired service man and she is blessed with three younger sisters.

Being the eldest child in the family comes with it a lot of responsibility. The only source of income of her family is her father's pension. All her sisters couldn't complete their study due to financial crisis. She somehow managed to complete her graduation by tutoring.

After her graduation she started looking for jobs but couldn't find any. She wasn't being able to see any ray of hope in her life until she got to know about the SMART program and without giving it a second thought she enrolled herself for the program.

After the completion of the course she cracked the interview in Lifestyle Store and is currently working there as a sales representative. Its just been a month and she is already enjoying her work. She wants to fulfill all her dreams and most importantly she wants to help her sisters to pursue their education and wishes to own a house someday.



### CASE STUDY OF JAYANTA SIL



Jayanta wanted to be a professional actor so he tried his luck on random production houses but failed due to his financial problem and lack of talent. His mother died at an early age and his father and aunt brought him up and tried hard to make him a responsible person. The mobilizers convinced him to sit and complete the course for the betterment of his future. At first he was reluctant working in other sector but soon he realized that he would not succeed in showbiz sector. At the beginning he had a casual approach but soon he became more responsible as he understood the scenario of his situation. His father supported him and wanted him to be an established person but Jayanta was only dreaming bigger than his ability. He studied till class 10 and failed so he dropped out and did not complete his studies due to his poor economic condition. Sooner, after finishing the course he was sent to Citi Mart for an interview and got selected. At the beginning he could not even believe that he got a job but started working dedicatedly. Now he has worked there for more than 2months and is receiving the salary of 5000 per month. He is very happy working over there. He says "SMART made a smarter person in life". His father is proud of him and he also says that being a non metric he had got a respectable job and is working happily.



### CASE STUDY RABI MONDAL

Rabi Mondal, 26 years old B.A graduate residing in Chingrighata with his parents and one brother. His father is a labourer and brother works as a Customer Sales Representative in City Centre I. Rabi was looking for a job for the past two years but he couldn't find one. Then he heard about the SMART program and immediately joined the program.

After the completion of the SMART course he joined Eureka Forbes as a Sales Representative. Since selling door to door was not his forte so he left the job. Then he sat in counselling session with SMART and after the counselling he gave interview in lifestyle Store and got selected as a Sales Executive.

Now he is working in Lifestyle store for the past seven months. Every month he faces challenges of fulfilling the target and he overcomes it every single month. In the month of April, 2017 he has been awarded as the employee of the month Certificate where he had overcome 5lakhs target in two days. He also got increment in his salary in just 7 working months for his good performance.



"I really enjoy the environment of my workplace and people here keep me going and also I am grateful to RIT SMART for giving me a bag full of learning which I apply in my everyday's life." Says Rabi.



### SPECIAL EVENTS ORGANISED AT SMART CENTRE:

#### PLANTATION DRIVE

Date:- 15<sup>th</sup> August 2016

Area :- Kadapara

Tree Plantation programme was held in Kadapara area on 15<sup>th</sup> Aug 2016 at 11:00am. The aspirants of batch 24 and 25 actively participated in the programme. Ms. Ruchi Arora from Tech Mahindra Foundation and **9 TML associates** went to plant sapling in Kadapara area.

We had planted 10 types of trees including some small flower plants and some fruits plants. Some of our aspirants taught us how to plant them and then they watered the plants. At the end of programme there was a photo session with the TML Associates, the staff and the aspirants.



RIT TMF SMART II observed International day of women and girls in science on february 11th 2017, at Birla Industrial and Technological Museum. A visit to the museum is an education in itself, for which we decided to take the smartians to the museum.

As the Smartians entered BITM, they saw two shows back to back. One was 'fire-y-tale' which narrates the story starting from the greatest discovery of humankind. This role was played in a mother's kitchen. Different laws of physics and chemistry are explained through more than 20 lively experiments. Some of the experiments in the show were about fire under water, dancing flames, fire tornado, fire bubbles etc.

The other was the bubble show in which the (performer/narrator) made the largest bubble and different kinds of bubble like fire bubble, fog bubble, bouncing bubble, bubble inside a bubble and many more.

One of the best features was that the individual who hosted this show had great enthusiasm, was interactive and humorous.

SMARTIANS got to learn about science in a fun and interactive session.

In the end, it must be said that the museum is worth visiting. A day spent in it is not a day wasted, but a day utilized in the best way possible.



Pictures of successfully placed candidates during the year 2016-17







## *Financial Education Programmes conducted during the year 2016-17*

Financial inclusion is one of the foremost agenda in India since past few years. There have been initiatives to extend financial education, bring the poorest under the banking to promote cashless and digital economy. Reach started building partnership with different Government programmes and flagship programmes to promote financial education on mass scale and impact the bottom of the pyramid. Reach has been integrating financial literacy as one of its components across its different educational offerings.

### *7. Inculcating better Financial Management approach in the North East Rural Livelihood Project*

Donor: NELPS

Type of grant: Project Grant

Focus area: Sikkim, Nagaland, Mizoram and Tripura

Reach India and NELPS, in partnership provided quality training on Financial Management of CBOs and provide other hands on support to the concerned staff of NERLP. This joint endeavour is intended to contribute towards making the CBOs effective and sustainable by imparting quality training on financial management. While working with NELPS, Reach India can avail unique opportunity to expand its service of training and experience with larger scale impact.

The objective was to provide continuous quality training; capacity building and field level hand-holding support to the project staff of NERLP in the districts and also to the community cadres so that they are successfully able to implement the program at the ground.

The key deliverables that Reach India Trust have delivered:

- i. Development of training module – One training module on “Financial management concept and financial management” in line with NERLP guidelines
- ii. Development of handouts for each session of the training
- iii. Capacity building programme for 388 PFTs (Project Facilitation Team) , as per details furnished in the tables 1

Monitoring, FTAs (follow up and Technical Assistance) and hand holding support at PFT and village level – 32 numbers of FTA/Monitoring



# Governance and Management

## Board of Reach India Trust

Name	Age in Years	Gender	Position Board	Occupation	Area of Expertise
Mrs. Aditi Mehta	62	F	Chair Person	Ex- IAS Officer from Rajasthan Cadre	Micro Finance and Health, Governance, rural development
Mrs. Rekha Masilamani	69	F	Trustee	Founder Member Agragami India	Public Health, Governance
Mr. Partha Pratim Rudra	54	M	Trustee	25 years of experience in development sector	Development Expert
Mr. R.G Lyngdoh	55	M	Trustee	Vice – Chancellor, Martin Luther Christian University	Micro Finance, Institution building, Governance
Mr. Alemtemshi Jamir	61	M	Trustee	Ex – IAS Officer from Nagaland Cadre	Governance, rural development

## Team of Reach India during 2016-17

### Details of Staff by nature of involvement (for the year 2016-2017)

Nature of Involvement		Male	Female
Full Time (staff)		16	10
Part Time (staff)		0	0
Consultant		18	8
Volunteer		0	0

**Distribution of Staff as per the salary slabs (for the year – 2016-2017)**

Slab of Gross Salary of Staff, Consultant (Full time), Consultant (Part time), Manpower (In Rs.) Plus benefits											
Sl.no.	Category	Staff			Full time consultant			Part time consultant			Total
	Below 5000	0	0	0	0	0	0	0	0	0	0
	10000 to 24999	6	7	13	15	8	23	0	0	0	36
	500000 to 99999	2	0	2	0	0	0	0	0	0	2
	Total	16	10	26	18	8	26	0	0	0	52



**Reach India Team during the year 2016-17**

<b>Name of the Person</b>	<b>Designation</b>	<b>Time duration</b>
Mr. Partha Pratim Rudra	Chief Executive Officer	Till 31 <sup>st</sup> may 2016
Mr. Abhinaba Majumdar	Chief Manger– Programme and Resource Mobilisation	Till 31 <sup>st</sup> may 2016
Mr. Ratul Basu	Programme Manager	Till 31 <sup>st</sup> may 2016
Ms. Priyanka Banerjee	Chief Manager	From 1 <sup>st</sup> June 2016
Mr. Sanjoy Roy	Officer – Training and Programs	Till 31 <sup>st</sup> may 2016
Mr. Rabindranath Das	Associate – Training and Programs	Till 31 <sup>st</sup> may 2016
Mr. Chinmoy Sen	Sr. Finance Manager	31 <sup>st</sup> july 2016
Mr. Sandip Roy	Accountant	
Mr. Nirakar Jena	Finance assistant	Till 31 <sup>st</sup> may 2016
	Sr. Office Assistant	
<b>Patna Office</b>		
Ms. Bhagwati Pandey	Program Coordinator, Bihar	30 <sup>th</sup> September 2016
Mr. Manish Kumar	Associate – Training and Program	31 <sup>st</sup> may 2016
<b><u>Guwahati Branch Office</u></b>		
Mr. Dilip Chetry	Office assistant, Guwahati	31 <sup>st</sup> july 2016
Ms. Bonali Sangma	Consultant - Project Manager	31 <sup>st</sup> december 2016
<b><u>Vocational and Skill building (Smart I) Centre</u></b>		
Ms. Priya Mahtani	Centre Coordinator, SMART – I	
Ms. Samragnee Banerjee	English Instructor	
Mr. Sandip Das	IT- Instructor	30 <sup>th</sup> June 2016
Ms. Debasmita Kar Jana	IT -Instructor	
Ms. Sadhana Bose	Community Mobilizer	
Mr. Sukumar Maity	Community Mobiliser	
Mr. Biswajit Tanti	Office Assistant	31 <sup>st</sup> October 2016
Mr. Gopal Jana	Office Assistant	
<b><u>Vocational and Skill building (Smart II) Centre</u></b>		
Ms. Sanchita Sarkar	Centre Coordinator, SMART – II	
Ms. Moumita Banerjee	IT Instructor	
Ms. Nikhat Parveen	English Instructor	
Ms. Sarmila Talapatra	Community Mobilizer	
Mr. Birendra Pandey	Community Mobiliser	
Mr. Niladri Sarkar	Office Assistant	



## Financials

### Audited Statement of Accounts and Balance sheet



**S. Sahoo & Co.**  
Chartered Accountants

#### Auditors' Report

To  
The Board of Trustees  
**REACH INDIA TRUST**  
A-41, Rajdanga Nabapally, Kshetra Villa  
Ground Floor Near Naba Uday Sangha  
Math, P.S.Kasaba, Kolkata WB-700107

#### **Report on the Financial Statements**

We have audited the accompanying financial statements of "REACH INDIA TRUST" (PAN: AABTR0735N), which comprises the Balance Sheet as at 31<sup>st</sup> March 2017, Income & Expenditure Account, Receipt and Payment Account for the year then ended, and a summary of significant accounting policies and other explanatory information.

#### **Management's Responsibility for the Financial Statements**

Management is responsible for the preparation of these financial statements that give a true and fair view of the financial position, financial performance of the Organization in accordance with the accounting principles generally accepted in India. This responsibility also includes the maintenance of adequate accounting records in accordance with the provision of the laws for the time being in force, for safe guarding of the assets of the organization and for preventing and detecting the frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of internal controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

#### **Auditor's Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit. We have taken into account the provisions of the laws for the time being in force, the accounting and auditing standards and matters which are required to be included in the audit report.

107, LAXMAN SINGH COMPLEX-I, MUNIRKA, NEW DELHI-110067 TEL.: 26191252, 41090039 MOB.: 98102 12017  
H.O.: 583-585, SAHED NAGAR, BHUBANESWAR 751 007 Ph: 0674 2340081, 0674 254 4464  
Website: www.ssahoo.com, E-mail: s.sahoo.co@gmail.com, Blog: http://sahooshares.blogspot.in





We conducted our audit in accordance with the Standards on Auditing prescribed by the ICAI. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material mis-statement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material mis statement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor or consider internal financial control relevant to the organization's preparation of the financial statements that give true and fair view in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of the accounting estimates made by organization's management, as well as evaluating the over all presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the financial statements.

### Opinion

In our opinion and to the best of our information and according to the explanations given to us, the afore said financial statements, give the information required by the applicable laws in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India;

- a) In the case of the Balance Sheet, of the state of affairs of the "REACH INDIA TRUST" (PAN: AABTR0735N), as at March 31st, 2017.
- b) In the case of Income & Expenditure Accounts, result of operation for the year ended on that date.

For S. Sahoo & Co  
Chartered Accountants  
FRN NO.: 322952E

CA. Subhjit Sahoo, FCA  
Partner  
M.M.No: - 057426

Date: 29.08.2017  
Place: New Delhi





**REACH INDIA TRUST**  
**A-41, RAJDANGA, NABAPALLY, KSHETRA VILLA, GROUND FLOOR, NEAR NABA UDAY SANGHA**  
**MATH, P.S KASABA, KOLKATA, WEST BENGAL- 700107**

BALANCE SHEET AS AT 31ST,MARCH,2017

<u>CONSOLIDATED PROJECTS</u>	<u>SCHEDULE</u>	<u>AMOUNT IN INR</u> <u>F.Y. 2016-17</u>
<b>SOURCES OF FUNDS</b>		
<b>I.FUND BALANCES:</b>		
a. General Fund	[01]	1,775,702.68
b. Project Fund	[02]	2,527,103.49
c. Assets Fund	[03]	1,202,143.00
d. Staff Benefit Fund	[04]	1,982,062.00
<b>II.LOAN FUNDS:</b>		
a. Secured Loans		
b. Unsecured Loans		
<b>TOTAL</b>	<b>[ I + II ]</b>	<b>7,487,011.17</b>
<b>APPLICATION OF FUNDS</b>		
<b>I.FIXED ASSETS</b>		
	[05]	1,202,143.00
<b>II.INVESTMENTS</b>		
		3,295,095.00
<b>III.CURRENT ASSETS, LOANS &amp; ADVANCES:</b>		
a. Cash & Bank Balance	[06]	2,104,640.17
b. Other Current Assets	[07]	708,661.00
c. Grant Receivable	[08]	706,057.00
	<b>A</b>	<b>3,519,358.17</b>
<b>Less:CURRENT LIABILITIES &amp; PROVISIONS:</b>		
a. Current Liabilities	[09]	529,585.00
	<b>B</b>	<b>529,585.00</b>
<b>NET CURRENT ASSETS</b>	<b>[ A - B ]</b>	<b>2,989,773.17</b>
<b>TOTAL</b>	<b>[I+II+III]</b>	<b>7,487,011.17</b>

Significant Accounting Policies and Notes to Accounts

[19]

The schedules referred to above form an Integral part of the Financial Statement.

For & on behalf :  
**S.SAHOO & CO.**  
 Chartered Accountants  
 FR No. 322952E

For & on behalf :  
**Reach India Trust**

**CA. SUBHAJIT SAHOO, FCA, ICAI**  
 Partner  
 M No. 057426  
 Place : New Delhi  
 Date : 29.08.2017

Trustee

Trustee

Chief Manager



Audited Financial Statements F.Y. 2016-17



## Income & expenditure Account For the year ended 31<sup>st</sup> March, 2017

**REACH INDIA TRUST**

A-41, RAJDANGA, NABAPALLY, KSHETRA VILLA, GROUND FLOOR, NEAR NABA UDAY SANGHA  
MATH, P.S KASABA, KOLKATA, WEST BENGAL- 700107

INCOME & EXPENDITURE ACCOUNT FOR THE YEAR ENDED 31<sup>ST</sup> MARCH, 2017

CONSOLIDATED PROJECTS	SCHEDULE	AMOUNT IN INR F.Y. 2016-17
<b>I. INCOME</b>		
Grants	[10]	11,651,924.80
Donation		95,000.00
Other Income	[11]	351,079.00
Bank Interest		71,936.00
Interest on Investment		78,773.00
<b>TOTAL</b>		<b>12,248,712.80</b>
<b>II. EXPENDITURE</b>		
<i>National Projects</i>		
Grant Related Expenses [Restricted Fund]	[12]	7,296,611.00
Administrative Expenses	[13]	255,130.75
<i>Foreign Projects</i>		
Grant Related Expenses [Restricted Fund]	[14]	1,828,210.21
Administrative Expenses	[15]	152,451.67
Depreciation	[05]	411,384.00
Less: Depreciation transferred to Asset Fund	[05]	411,384.00
<b>TOTAL</b>		<b>9,532,403.63</b>
<b>III. EXCESS OF INCOME OVER EXPENDITURE</b>	<b>[I - II]</b>	<b>2,716,309.17</b>
<b>IV. TRANSFERRED TO GENERAL FUND</b>		<b>189,205.68</b>
<b>TRANSFERRED TO PROJECT FUND</b>		<b>2,527,103.49</b>

Significant Accounting Policies and Notes to Accounts [19]

The schedules referred to above form an Integral part of the Financial Statement.

For & on behalf of:  
S.SAHOO & CO.  
Chartered Accountants  
FR No. 322952E

CA. SUBHAJIT SAHOO, FCA, I.L.B.  
Partner  
M No. 057426

Place : New Delhi  
Date : 29.08.2017

For & on behalf of:  
Reach India Trust

Trustee

Trustee

Chief Manager



Audited Financial Statements F.Y. 2016-17



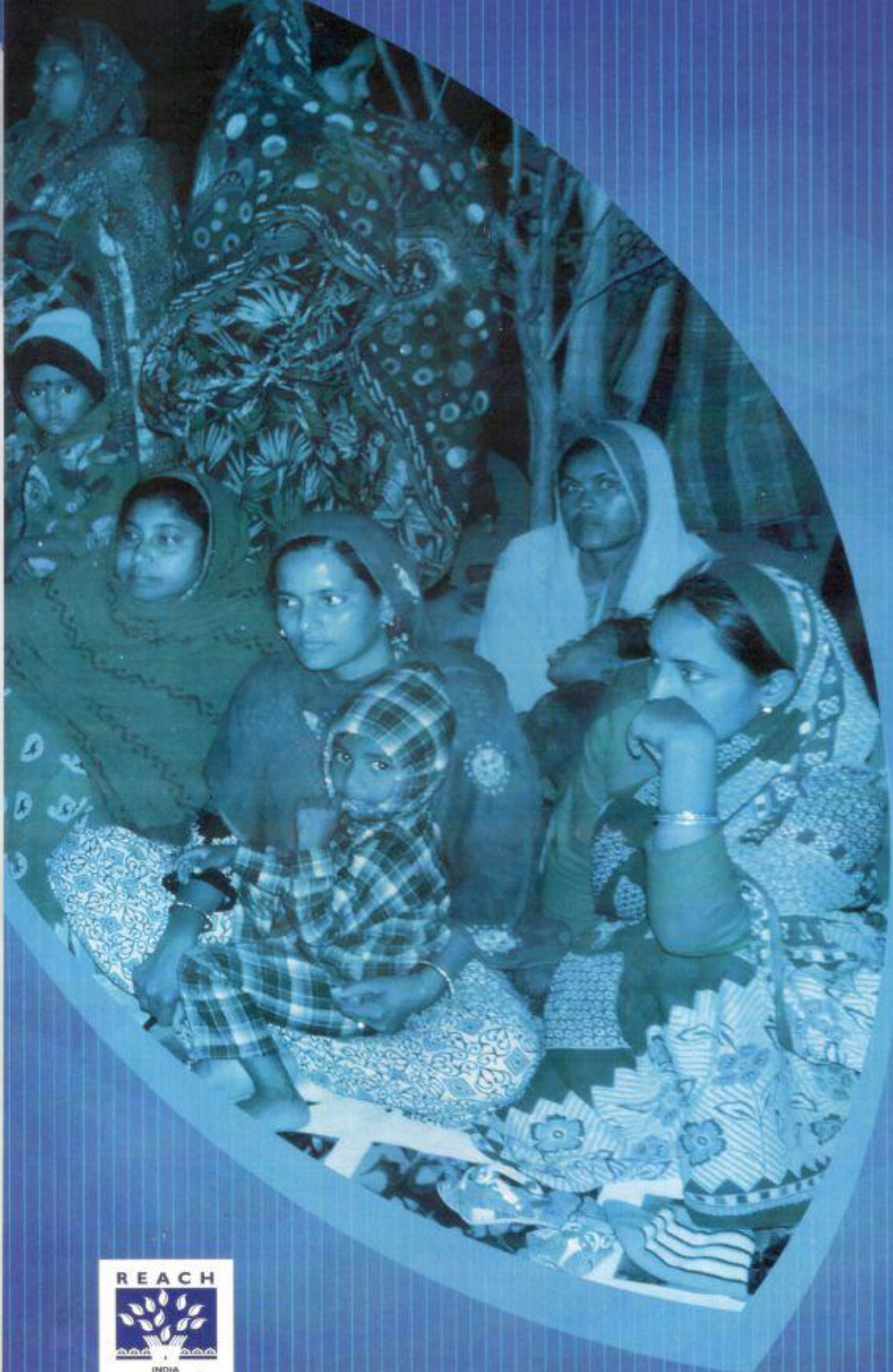
# O ur Donors

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NABARD  
North East Livelihood Promotion Society, Assam  
College of Saint Benedict, USA  
Grameen Sahara, Assam

## **Technical Partners**

DIMAGI (CommCare)  
World Comics India



**Reach India Trust, Kolkata**

Registered office address:  
A-41, Rajdanga, Nabapally, Kshetra Villa, 1st floor, Near Naba Uday  
Sangha Math, P.S.- Kasba, Kolkata- 700107  
Landline: +91 33 4602 6460 Website: [www.reach-india.org](http://www.reach-india.org)  
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i [rbasu@reach-india.org](mailto:rbasu@reach-india.org)